



*Fostering Excellence in Leadership • Program Development • Safety in Camping Since 1941*

## **Comparable Benchmark Operating Cost Data.**

The following two charts show operating costs (excluding capital spending) on a per camper per day basis. While this data is not perfect, and obviously depends on the quality of the input data from each of our Member Camps, it does represent an approximate picture of what the average benchmark cost is for each of the cost elements on per camper per day basis. This cost data gives your Camp the opportunity to compare and benchmark your Camp's cost data, on per camper per day basis, to the provincial average of all our Nova Scotia Member Camps combined.

We would greatly appreciate your Camp's feedback on whether you find this data useful. If there is a strong consensus that this data is helpful, we will continue to collect this data in the future. And we will also look at fine-tuning the cost category definitions to improve the quality of the data as well as see if we can find a better and easier way for our Member Camps to provide this information.

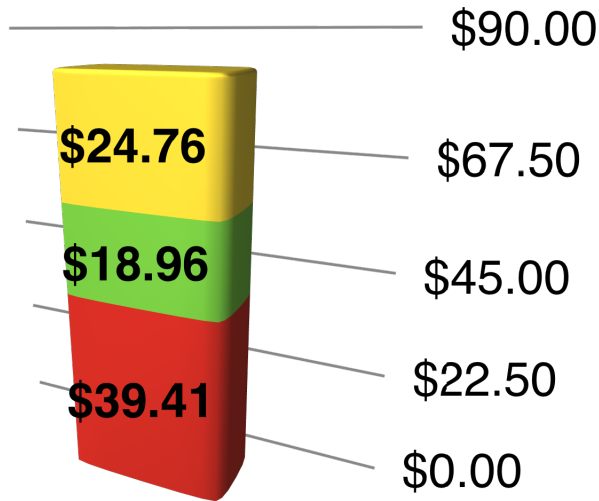
The first chart shows just the summer operating costs on a per camper per day basis. In total the average per camper per day cost for our Nova Scotia Member Camps is \$75.47, with staff salary costs being the single largest component at \$39.41.

The second chart includes the same data from the first chart, but also now adds in the year-round average salary costs on the same per camper per day basis, for those all those Camps that have year round salary costs. This results in an average total operating cost of \$102.78 for all our Nova Scotia Member Camps.



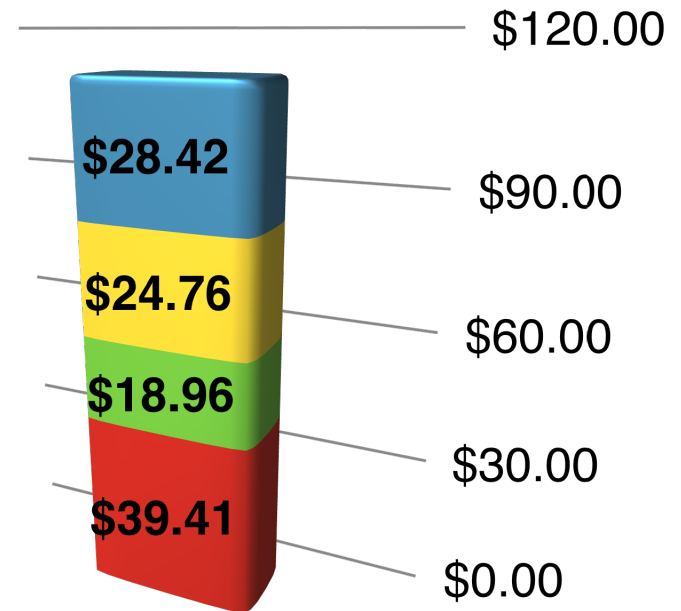
*Fostering Excellence in Leadership • Program Development • Safety in Camping Since 1941*

**Benchmark  
Summer Per  
Camper Day  
Cost of \$75.47**



- OTHER CAMP COSTS
- FOOD COST
- SUMMER STAFF SALARY

**Benchmark  
Total Year Per  
Camper Day  
Cost of \$102.78**



- YEAR ROUND STAFF SALARY
- OTHER CAMP COSTS
- FOOD COST
- SUMMER STAFF SALARY